



CHIEF OF STAFF, Value Creation

Fortify Companies

Location: Kennesaw, GA or Portsmouth, NH.

Reports to: CEO

About Us

Fortify's roots are in restoration, and that foundation gives us credibility with carriers and policyholders alike.

But we believe restoration alone isn't enough. The industry performs better when loss is prevented where possible and response is coordinated when it's not. Fortify is building a platform that aligns insurance carriers, property owners, and service providers across prevention, response, restoration, and rebuild.

Through Fortify's growing portfolio of operating companies—including Rytech, Insurcomm, and additional businesses we will bring into the ecosystem—this alignment is delivered at scale.

The Role

The Chief of Staff, Value Creation is the CEO's right hand in driving value creation across the Fortify portfolio.

This role leads the design, execution, and governance of value creation initiatives across acquired and organic growth platforms. It ensures that the most important strategic and operational levers are identified, resourced, sequenced, and delivered.

This is not a reporting function. While the role owns cadence, scorecards, and board materials, its primary responsibility is outcomes — ensuring that Fortify realizes the full revenue, margin, and strategic potential of each investment.

Key Responsibilities

M&A Diligence & Underwriting Support

- Partner with the M&A team during acquisition diligence
- Build business cases, operational models, and post-close value creation roadmaps
- Translate underwriting assumptions into executable operating plans and budgets
- Identify risk areas and define mitigation plans before closing
- Align functional leaders on Day 1 and 100-day priorities

Post-Close Value Creation Leadership

- Own overall project management of value creation plans across the portfolio
- Establish milestones, governance, and accountability structures
- Lead executive integration and operating cadence meetings
- Maintain visibility into critical KPIs and financial targets
- Surface risks early and drive corrective action
- Continuously identify new value levers as businesses evolve

This individual keeps the organization focused on what matters most and ensures that strategic intent becomes operational reality.

Governance, Reporting & Executive Support

- Create concise, insight-driven updates for CEO, Board, and shareholders
- Drive board-level reporting on synergy capture, performance vs. underwriting, and integration progress
- Support forward-looking communications to internal teams, investors, and external stakeholders
- Ensure portfolio companies are aligned on strategic priorities and messaging

Strategic Project Execution

- Personally lead select high-impact initiatives across the portfolio
- Support implementation of technology systems and operating infrastructure
- Drive cross-functional initiatives that require executive coordination
- Roll up sleeves when needed to unblock initiatives and accelerate progress

What Success Looks Like

- Successfully executing M&A transactions that meet financial and strategic objectives
- Delivering seamless integrations with measurable value capture and synergy realization
- Completing strategic initiatives on-time and on-budget with clear business impact
- Building repeatable processes and governance structures that scale with company growth
- Earning trust as the CEO's strategic partner with strong executive team satisfaction
- Producing high-quality Board materials and stakeholder communications

Who You Are

- Strategic operator who thrives at the intersection of high-level thinking and hands-on execution
- Strong analytical capabilities to dissect complex deals with the leadership presence to drive them to completion
- Equally comfortable building financial models, facilitating Board meetings, and solving integration challenges
- Bias for action combined with strategic discipline
- Able to influence without authority and build structure in ambiguous situations
- See the bigger picture while maintaining focus on critical details
- Understand that growth is about creating lasting value by bringing teams together
- Committed to preserving what makes local teams great while building something bigger

Qualifications

- Bachelor's degree in Business, Finance, Engineering, or related field
- MBA preferred
- 7–12+ years of experience in strategy consulting, investment banking, private equity, corporate development, or value creation roles
- Demonstrated M&A transaction experience with post-merger integration execution
- Experience driving strategic initiatives in growth-stage or PE-backed companies
- Strong financial modeling and analytical capabilities
- Exceptional interpersonal, influence, and presentation skills

- Proven ability to build structure, governance, and accountability in scaling organizations

Core Skills & Capabilities

- Strong financial modeling and analytical capabilities
- Exceptional interpersonal, influence, and presentation skills
- Proven ability to build structure, governance, and accountability in scaling organizations
- Executive presence for Board and C-suite interactions
- Strategic mindset with ability to execute and drive results

Culture & Values

This leader embodies Fortify's belief that better alignment leads to better outcomes. You operate with integrity, urgency, and respect for the teams delivering the work. You push hard, collaborate deeply, and help build something lasting.

What We Offer

- Competitive executive compensation with performance incentives
- Equity participation in a PE-backed growth company
- Comprehensive health, dental, and vision coverage
- 401(k) with company match
- Generous PTO and 9 paid holidays

Ready to Join Us?

This is a rare opportunity to shape the future of a rapidly growing, PE-backed company that's building something meaningful in the property protection industry. You'll work directly with a CEO who values strategic thinking and execution excellence, alongside a team that's committed to growing through acquisition while maintaining the entrepreneurial spirit that makes each local business special.

If you're ready to take ownership of the initiatives that will define Fortify's next chapter of growth, we want to hear from you.

[**Apply Now**](#)

Equal Opportunity Employer: Fortify Companies is an equal opportunity employer committed to creating an inclusive environment for all employees regardless of race, color, religion, sex, sexual orientation, gender identity, national origin, veteran, or disability status. We believe diverse perspectives strengthen our teams and help us better serve our customers and communities.